

IIHMR UNIVERSITY, JAIPUR

EVENT OUTCOME REPORT

“MASTER CLASS EPISODE 132”

“MASTER CLASS EISODE 132”
TOPIC: “Pharma Success - Building Top Performers”
DATE: 11 TH March 2025, 11:00 AM to 12:00 PM IST.
VENUE: Teams Meeting (Online).
SPEAKER: Mr. Tavinder Jit Singh Vasudeva, President & Chief Business Officer, Global Markets, Micro Labs Ltd., Gurugram, India.
NUMBER OF PARTICIPANTS: 119 students from 1 st year (MBA Hospital and Health, Pharmaceutical, Health Analytics, and Development Management).
<p>INTRODUCTION: A session on Pharma Success - Building Top Performers was conducted by IIHMR University, Jaipur, by Mr. Tavinder Jit Singh Vasudeva, President & Chief Business Officer, Global Markets, Micro Labs Ltd., Gurugram, India on 11/03/2025.</p> <p>The session mainly focused on how students can grow in the pharmaceutical industry by enhancing their skills and performance to achieve excellence in the pharma sector. Mr. Vinod Tejwani moderated the event; Dean of Placements and Alumni Relations and student moderator Harshal Bari from PM-16 moderated the event. The session was focused on “Building Top Performers”</p>
<p>OBJECTIVES:</p> <p>The primary objective of the masterclass was to equip students with practical strategies and skills to build high-performing teams and foster a culture of continuous improvement and success within the pharmaceutical industry.</p>
<p>SALIENT NOVEL POINTS COVERED:</p> <ul style="list-style-type: none">* Strategic leadership techniques to drive team performance in the pharmaceutical sector.* Importance of aligning individual goals with organizational objectives for optimal performance.* Methods to identify and nurture top performers through personalized coaching.* Leveraging data analytics to assess performance metrics and identify improvement areas.* Building a culture of accountability and continuous learning to sustain high performance.* Developing emotional intelligence as a critical skill for pharma leaders.* Techniques for effective communication and collaboration within pharma teams.* Fostering innovation and creativity to address emerging challenges in the industry.* Applying situational leadership principles to cater to diverse team needs.* Strengthening decision-making skills through real-world case studies and interactive discussions.

Pharma Success Building Top Performers

Tuesday, 11th March 2025 11:00 AM to 12:00 NOON IST  IIHMR University, Jaipur



MODERATOR

Mr. Vinod Tejawani

Dean
Placements & Alumni Relations
IIHMR University, Jaipur



SPEAKER

Mr. Tavinder Jit Singh Vasudeva

President & Chief Business Officer
Global Markets, Micro Labs Ltd.
Gurugram, India



STUDENT CO-ORDINATOR

Mr. Harshal Bari

MBA PM 16
School of Pharmaceutical Management
IIHMR University, Jaipur, Rajasthan, India



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Your microphone is muted
Press Ctrl+Shift+M to unmute your mic,
or press and hold the Ctrl+Spacebar.

Participants visible in the grid (from top-left to bottom-right):

- Vinod Tejwani
- Krishna Rathod
- Gupta Manjish Arv...
- Ayush Chaturvedi
- Vy...
- Ruparel Meet Ma...
- Tavinder
- Saarthak Kumbkarni
- Madhusudan S D
- Sh...
- Singh Nilesh Pankaj
- Devendra Singh C...
- Gangawal Ruturaj...
- Unmesh Anil Patil
- Neeraj Kumar Sahu
- Ja...
- Aa...
- Pa...
- Sa...
- Paras Gupta 0678
- Rahul
- Pa...
- Jyot Kaneriya
- Sl...
- Talleen Dighe
- Sh...
- St...
- Ayichal
- Ayush Dhutty
- Harshal Bari
- Dr...
- TWISHA GAURAN
- An...
- Su...
- Nikita Panchore
- Ye...
- muskan lariya

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54:58

Take control

Chat

100 People

Raise

React

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Apps

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Camera

Mic

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By 2028, global pharma market is expected to reach US\$ 2.32 T;
Middle East & Africa pharma market collectively to be US\$ 64.1 B

Highlights of IQVIA Market Prognosis 2024-2028 (May 2024)

Global market

Size (2028): \$ 2.32 T

CAGR 23-28: 7.9 %

North America

Size (2028): US\$ 1,144 B

CAGR 23-28: 8.4%

Europe

Size (2028): US\$ 469 B

CAGR 23-28: 7.1%

Middle East

Size (2028): US\$ 34 B

CAGR 23-28: 6.8%

Africa

Size (2028): US\$ 30 B

CAGR 23-28: 6.8%

Latin America & Carib.

Size (2028): US\$ 197 B

CAGR 23-28: 10.3%

Indian subcontinent

Size (2028): US\$ 53 B

CAGR 23-28: 8.8%

South East & East Asia

Size (2028): US\$ 271 B

CAGR 23-28: 4.4%

Japan

Size (2028): US\$ 71 B

CAGR 23-28: 0.5%

Russia & CIS

Size (2028): US\$ 36 B

CAGR 23-28: 0.3%

Oceania

Size (2028): US\$ 20 B

CAGR 23-28: 3.2%

Pharminging

Size (2028): US\$ 469 B

CAGR 23-28: 9.8%

Major developed

Size (2028): US\$ 1,508 B

CAGR 23-28: 7.5%

Note - Size indicates 2028 Sales in LC \$

Source - IQVIA Market Prognosis 2024-2028 (May 2024). IQVIA Market Prognosis Global summarizes the key points from each of the Regional studies and adds this to desk research conducted in seven other regions. A combination of IQVIA, official import/export and local manufacturer figures are used to compile this report and establish events that could impact the sales forecast over the period reviewed

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KAPITAAS

Aman Sethi (External)

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Tavinder (Unver...

Harshal Bar...

View all

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100 People

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The Rise Of India's Pharmaceutical Industry To A Forecasted \$450 Billion _Forbes

Along with this, by focusing on the quality of medicines being produced, it now has over 650 U.S. FDA-approved plant sites, the highest outside the U.S., providing a strong base for conducting clinical trials and developing new drugs.

To make India more competitive, the corporate tax rate has been slashed to 22% for existing companies and 15% for new manufacturing companies. The Indian government has strengthened intellectual property laws and is also offering a concessional tax rate of 10% on income from patents developed and registered in India.

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Windows

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Taskbar

11:23 AM

11-03-2025

Master Class Ep.: 132

32:45

Take control Pop out People 97 Raise React View More Camera Mic Share Leave

SWOT for Self

Data-driven decision-making, cross-functional collaboration, creativity, Strategic thinker and strong analytical skills

Limited exposure to International Marketing

Emerging markets, increasing digital adoption in pharma.

Competitive landscape, regulatory changes, generic competition.

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Amman Sethi UNIVERSITY

KAPITAAS

11:33 11-03-2025

Master Class Ep.: 132

38:44

Take control Pop out People 94 Raise React View More Camera Mic Share Leave

Let your brand personality shine

Brand Endorsement through KOLs

Presence Global

Quality Manufacturing

Real experience of consumers

Amman Sethi UNIVERSITY

KAPITAAS

11:39 11-03-2025

1. Summary			
Meeting title	Master Class Ep.: 132		
Attended participants	119		
Start time	3/11/25, 10:30:57 AM		
End time	3/11/25, 1:15:33 PM		
Meeting duration	2h 44m 36s		
Average attendance time	1h 16m 6s		
2. Participants			
Name	First Join	Last Leave	Role
Ishank Yadav	3/11/25, 10:39:26 AM	3/11/25, 12:37:52 PM	Presenter
Rohan Sharma	3/11/25, 10:42:04 AM	3/11/25, 11:51:42 AM	Presenter
Arpan Ghosh	3/11/25, 10:42:43 AM	3/11/25, 12:15:16 PM	Presenter
Gangawal Ruturaj Rajesh	3/11/25, 10:43:25 AM	3/11/25, 12:34:56 PM	Presenter
N Satheeshkanna	3/11/25, 10:44:42 AM	3/11/25, 12:41:28 PM	Presenter
Ruparel Meet Manojbhai	3/11/25, 10:44:54 AM	3/11/25, 12:34:43 PM	Presenter
muskan lariya	3/11/25, 10:44:57 AM	3/11/25, 12:34:54 PM	Presenter
Saarthak Kumbkarni (Unve	3/11/25, 10:44:58 AM	3/11/25, 12:34:58 PM	Presenter
Hemarangan.J (Unverified)	3/11/25, 10:44:58 AM	3/11/25, 12:07:48 PM	Presenter
Shefali Gupta	3/11/25, 10:44:58 AM	3/11/25, 11:45:44 AM	Presenter
Bhumika Patidar	3/11/25, 10:45:11 AM	3/11/25, 12:36:41 PM	Presenter
Aman Sethi	3/11/25, 10:45:58 AM	3/11/25, 12:34:42 PM	Presenter
Vinod Tejwani	3/11/25, 10:47:36 AM	3/11/25, 12:34:44 PM	Presenter
Priyanshi Mandloi	3/11/25, 10:48:49 AM	3/11/25, 12:35:45 PM	Presenter
Namit Kumar	3/11/25, 10:48:52 AM	3/11/25, 12:35:08 PM	Presenter
Ayush Dhutty (Unverified)	3/11/25, 10:49:47 AM	3/11/25, 12:34:52 PM	Presenter
Kshitij Shegokar	3/11/25, 10:49:59 AM	3/11/25, 12:34:50 PM	Presenter
Bhavneet Singh	3/11/25, 10:50:09 AM	3/11/25, 12:34:56 PM	Presenter
Narayan Samayajna Nayak	3/11/25, 10:50:14 AM	3/11/25, 12:35:21 PM	Presenter
Anuradha Banerjee	3/11/25, 10:50:15 AM	3/11/25, 12:34:52 PM	Presenter
Pushkraj Rajendra Patil	3/11/25, 10:50:26 AM	3/11/25, 12:28:59 PM	Presenter
Singh Sweta Sanjaykumar	3/11/25, 10:50:28 AM	3/11/25, 12:34:44 PM	Presenter
Raval Devam Mayank Kum	3/11/25, 10:50:40 AM	3/11/25, 12:35:46 PM	Presenter
Jatin Saini Pm16 (Unverifie	3/11/25, 10:50:41 AM	3/11/25, 11:39:50 AM	Presenter
Jahnvi Patidar	3/11/25, 10:50:45 AM	3/11/25, 12:35:38 PM	Presenter
Adhokshaja Haritas	3/11/25, 10:50:46 AM	3/11/25, 12:34:57 PM	Presenter
Pankaj Yogi (Unverified)	3/11/25, 10:50:56 AM	3/11/25, 11:20:40 AM	Presenter
Deepanjali Kumari	3/11/25, 10:51:01 AM	3/11/25, 12:35:02 PM	Presenter
Avinash Yadav	3/11/25, 10:51:12 AM	3/11/25, 12:34:40 PM	Presenter
Jyot Kaneriya (Unverified)	3/11/25, 10:51:17 AM	3/11/25, 12:34:54 PM	Presenter
Utkarsh Kumar Singh	3/11/25, 10:51:20 AM	3/11/25, 12:34:53 PM	Presenter
Avichal (Unverified)	3/11/25, 10:51:36 AM	3/11/25, 12:32:45 PM	Presenter
Swarnim Raj (Unverified)	3/11/25, 10:51:46 AM	3/11/25, 12:34:59 PM	Presenter
Nishant Sharma (Unverifie	3/11/25, 10:52:02 AM	3/11/25, 12:26:43 PM	Presenter
Ayush Chauhan (Unverified)	3/11/25, 10:52:10 AM	3/11/25, 12:34:52 PM	Presenter
Akshita Jaiswal	3/11/25, 10:52:32 AM	3/11/25, 12:29:55 PM	Presenter
Aditi Mishra	3/11/25, 10:52:38 AM	3/11/25, 12:34:55 PM	Presenter

Bharat Devangan (Unverified)	3/11/25, 10:53:02 AM	3/11/25, 11:34:32 AM	Presenter
Badwaik Shruti Kishor	3/11/25, 10:53:04 AM	3/11/25, 12:36:00 PM	Presenter
Sudhanshu Solanki	3/11/25, 10:53:05 AM	3/11/25, 12:15:31 PM	Presenter
Priyanka Singh (Unverified)	3/11/25, 10:53:21 AM	3/11/25, 12:34:46 PM	Presenter
Manashvi Gangrade	3/11/25, 10:53:23 AM	3/11/25, 12:34:54 PM	Presenter
Drishti Mohaniya (Unverified)	3/11/25, 10:53:35 AM	3/11/25, 12:34:29 PM	Presenter
Sagar Bhakne	3/11/25, 10:54:01 AM	3/11/25, 12:34:48 PM	Presenter
Shri Hari R K	3/11/25, 10:54:08 AM	3/11/25, 12:34:52 PM	Presenter
Shweta Kumari (Unverified)	3/11/25, 10:54:55 AM	3/11/25, 12:34:45 PM	Presenter
Paras Gupta 0678 (Unverified)	3/11/25, 10:55:02 AM	3/11/25, 12:35:00 PM	Presenter
Padole Janak	3/11/25, 10:55:10 AM	3/11/25, 12:34:45 PM	Presenter
TWISHA GAURANGKUMAR	3/11/25, 10:55:55 AM	3/11/25, 12:34:48 PM	Presenter
Anshula Chafle (Unverified)	3/11/25, 10:56:26 AM	3/11/25, 12:34:44 PM	Presenter
Amit kumar	3/11/25, 10:56:42 AM	3/11/25, 12:18:09 PM	Presenter
Yogansh Khare	3/11/25, 10:56:50 AM	3/11/25, 11:33:26 AM	Presenter
Ankush Kumar	3/11/25, 10:57:02 AM	3/11/25, 12:36:05 PM	Presenter
Anand Raj	3/11/25, 10:57:05 AM	3/11/25, 12:35:06 PM	Presenter
Kalaskar Avantika Subhash	3/11/25, 10:57:30 AM	3/11/25, 12:34:57 PM	Presenter
Rahul	3/11/25, 10:57:35 AM	3/11/25, 12:34:59 PM	Presenter
Benke Prashant Popat	3/11/25, 10:58:01 AM	3/11/25, 11:23:53 AM	Presenter
Anshi Bulsara (Unverified)	3/11/25, 10:58:06 AM	3/11/25, 12:35:23 PM	Presenter
Juhi Jain	3/11/25, 10:58:15 AM	3/11/25, 1:15:33 PM	Presenter
Deepanshu	3/11/25, 10:58:26 AM	3/11/25, 11:23:40 AM	Presenter
Neeraj Kumar Sahu	3/11/25, 10:58:29 AM	3/11/25, 12:34:43 PM	Presenter
Patil Sanjana Rameshwar	3/11/25, 10:58:37 AM	3/11/25, 12:34:56 PM	Presenter
Krishna Rathod (Unverified)	3/11/25, 10:58:48 AM	3/11/25, 12:34:52 PM	Presenter
Vyas Ankita Mahendralal	3/11/25, 10:58:52 AM	3/11/25, 12:34:47 PM	Presenter
Sawarkar Kasturi Vijayprakash	3/11/25, 10:59:03 AM	3/11/25, 12:33:48 PM	Presenter
Devendra Singh Chouhan	3/11/25, 10:59:14 AM	3/11/25, 12:34:45 PM	Presenter
Madhusudan S D	3/11/25, 10:59:54 AM	3/11/25, 12:34:42 PM	Presenter
Shashank Chuahan	3/11/25, 11:00:10 AM	3/11/25, 12:34:41 PM	Presenter
Ganesh dukare (Unverified)	3/11/25, 11:00:19 AM	3/11/25, 11:01:01 AM	Presenter
Akshat Shrimal (Unverified)	3/11/25, 11:00:23 AM	3/11/25, 12:36:59 PM	Presenter
Harshal Bari	3/11/25, 11:00:29 AM	3/11/25, 12:34:52 PM	Presenter
Reetik Raj	3/11/25, 11:01:14 AM	3/11/25, 12:34:51 PM	Presenter
Soham Prakash Mirani	3/11/25, 11:01:16 AM	3/11/25, 11:06:55 AM	Presenter
Mansi Mahakalkar (Unverified)	3/11/25, 11:01:29 AM	3/11/25, 12:34:36 PM	Presenter
Fathima Shahala. M	3/11/25, 11:01:36 AM	3/11/25, 12:34:28 PM	Presenter
Ballekari Sai Krishna (Unverified)	3/11/25, 11:02:09 AM	3/11/25, 11:34:51 AM	Presenter
Nikita Panchore	3/11/25, 11:02:15 AM	3/11/25, 12:34:51 PM	Presenter
Singh Nilesh Pankaj	3/11/25, 11:02:17 AM	3/11/25, 12:34:49 PM	Presenter
Aniket (Unverified)	3/11/25, 11:02:18 AM	3/11/25, 12:34:45 PM	Presenter
Lathi Roshan	3/11/25, 11:02:35 AM	3/11/25, 11:07:26 AM	Presenter
Tavinder (Unverified)	3/11/25, 11:02:40 AM	3/11/25, 12:34:26 PM	Presenter
Ritika Madhoiya	3/11/25, 11:02:48 AM	3/11/25, 12:17:47 PM	Presenter
Santosh Soumyadarshi Das	3/11/25, 11:03:03 AM	3/11/25, 12:35:05 PM	Presenter
Rauneet Kaushik	3/11/25, 11:03:06 AM	3/11/25, 11:24:24 AM	Presenter

HITISHA AVINASH KADU	3/11/25, 11:03:24 AM	3/11/25, 11:10:45 AM	Presenter
Parihar Bhavesh Rajesh	3/11/25, 11:03:35 AM	3/11/25, 12:34:49 PM	Presenter
Talleen Dighe	3/11/25, 11:03:52 AM	3/11/25, 12:34:55 PM	Presenter
Akash Nashine (Unverified)	3/11/25, 11:04:09 AM	3/11/25, 12:34:27 PM	Presenter
Steffi Anthony (Unverified)	3/11/25, 11:04:38 AM	3/11/25, 12:17:15 PM	Presenter
Gupta Manjish Arvind	3/11/25, 11:04:54 AM	3/11/25, 12:36:07 PM	Presenter
Sonali Singh Tomar	3/11/25, 11:05:38 AM	3/11/25, 12:26:15 PM	Presenter
Unmesh Anil Patil	3/11/25, 11:06:24 AM	3/11/25, 12:35:20 PM	Presenter
sapna (Unverified)	3/11/25, 11:06:54 AM	3/11/25, 12:35:04 PM	Presenter
Ashutosh Kumar Gupta	3/11/25, 11:06:58 AM	3/11/25, 11:08:43 AM	Presenter
Aishwarya Agarwal	3/11/25, 11:07:10 AM	3/11/25, 12:34:46 PM	Presenter
Yash Daga	3/11/25, 11:07:12 AM	3/11/25, 12:34:43 PM	Presenter
Ayush Chaturvedi	3/11/25, 11:07:47 AM	3/11/25, 12:35:05 PM	Presenter
Sawant Yash Vijay	3/11/25, 11:08:34 AM	3/11/25, 12:34:50 PM	Presenter
Yash Chouhan	3/11/25, 11:08:51 AM	3/11/25, 11:30:54 AM	Presenter
Aditi Mishra (Unverified)	3/11/25, 11:09:03 AM	3/11/25, 11:16:56 AM	Presenter
Gaurang Yadav	3/11/25, 11:10:20 AM	3/11/25, 11:17:02 AM	Presenter
Roshan Lathi (Unverified)	3/11/25, 11:11:03 AM	3/11/25, 11:17:24 AM	Presenter
Baviskar Divesh Pravin	3/11/25, 11:12:30 AM	3/11/25, 11:22:17 AM	Presenter
NAINA SONI	3/11/25, 11:13:20 AM	3/11/25, 11:26:13 AM	Presenter
Shruti Shukla	3/11/25, 11:16:40 AM	3/11/25, 11:28:11 AM	Presenter
Roshan Lathi	3/11/25, 11:16:52 AM	3/11/25, 11:37:56 AM	Presenter
Yerkuntwar Anuja Pradyum	3/11/25, 11:17:38 AM	3/11/25, 12:34:43 PM	Presenter
Mansi Gupta	3/11/25, 11:18:31 AM	3/11/25, 11:58:32 AM	Presenter
Avinash Pandey	3/11/25, 11:18:52 AM	3/11/25, 11:22:05 AM	Presenter
Sapkal Kunal Suryakant	3/11/25, 11:19:19 AM	3/11/25, 12:28:50 PM	Presenter
Aastha misra (Unverified)	3/11/25, 11:19:31 AM	3/11/25, 12:34:32 PM	Presenter
Gautam chitkara (Unverified)	3/11/25, 11:24:49 AM	3/11/25, 12:34:51 PM	Presenter
Pankaj Yogi	3/11/25, 11:25:00 AM	3/11/25, 12:34:52 PM	Presenter
Rauneet Kaushik (Unverified)	3/11/25, 11:25:44 AM	3/11/25, 12:34:58 PM	Presenter
Devangan Bharat Jeevan (U	3/11/25, 11:34:30 AM	3/11/25, 12:27:50 PM	Presenter
Jatin Saini (Unverified)	3/11/25, 11:41:44 AM	3/11/25, 12:34:51 PM	Presenter
Abhinav Patidar (Unverified)	3/11/25, 11:47:01 AM	3/11/25, 12:34:57 PM	Presenter
Deeksha Gupta (Unverified)	3/11/25, 11:51:56 AM	3/11/25, 12:34:30 PM	Presenter
shreya (Unverified)	3/11/25, 12:29:06 PM	3/11/25, 12:34:54 PM	Presenter